



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: March 11, 2022

Re: Printing Services
Annual Contract #22-04-4665R-RFP

The following proposals were received and opened at 2:00 p.m., Friday, February 18, 2022, as advertised and specified in documents concerning **Annual Contract #22-04-4665R-RFP Printing Services**. The proposals received are located on pages 2-5.

^a Recommendation based on Printing Services Department's evaluation of overall best value to the District.

Recommendation: Absolute Color (Absolute Color Ltd.)
Alliance Printing, LP
Brunswick Press, Inc.
CME Printing, Inc.
The Print Center @ Region 4 (Region 4 Education Service Center)
Weldon, Williams & Lick, Inc.

Funding: Activity Funds, M & O Funds

Estimated Expenditure: \$350,000.00

Contract Term: April 12, 2022 - March 31, 2023

Renewal: 2 Years

pm

Line 1 Miscellaneous Printing Services - Percent Discount

SUPPLIER	PERCENT OFF
<u>Absolute Color (Absolute Color Ltd.)</u>	<u>0.0%</u> ^a
<u>ALLIANCE PRINTING, LP</u>	<u>5.0%</u> ^a
<u>Brunswick Press, Inc.</u>	<u>0.0%</u> ^a
<u>CME Printing, Inc.</u>	<u>10.0%</u> ^a
Greater Dallas Press (New Century Enterprise, Inc)	0.0%
Mayer Enterprises dba BCT	0.0%
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	<u>0.0%</u> ^a
<u>Weldon, Williams & Lick, Inc.</u>	<u>0.0%</u> ^a

Line 2 General Bindery/Finishing, Program 20 signatures 11" x 17" on 80# gloss text plus covers. Vendor shall collate, fold, saddle stitch and trim (Qty 250).

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	250	<u>\$1.33</u> ^a
<u>Brunswick Press, Inc.</u>	250	<u>\$1.98</u> ^a
<u>CME Printing, Inc.</u>	250	<u>\$3.06</u> ^a
Greater Dallas Press (New Century Enterprise, Inc)	250	\$0.60
Mayer Enterprises dba BCT	250	\$2.00
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	250	<u>\$0.64</u> ^a

Line 3 General Bindery/Finishing, Program 20 signatures 11" x 17" on 80# gloss text plus covers. Vendor shall collate, fold, saddle stitch and trim (Qty 500).

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	500	<u>\$0.98</u> ^a
<u>Brunswick Press, Inc.</u>	500	<u>\$1.21</u> ^a
<u>CME Printing, Inc.</u>	500	<u>\$1.77</u> ^a
Greater Dallas Press (New Century Enterprise, Inc)	500	\$0.30
Mayer Enterprises dba BCT	500	\$1.60
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	500	<u>\$0.622</u> ^a

Line 4 General Bindery/Finishing, Program 20 signatures 11" x 17" on 80# gloss text plus covers. Vendor shall collate, fold, saddle stitch and trim (Qty 1000).

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	1000	<u>\$0.80</u> ^a
<u>Brunswick Press, Inc.</u>	1000	<u>\$0.82</u> ^a
<u>CME Printing, Inc.</u>	1000	<u>\$1.12</u> ^a
Greater Dallas Press (New Century Enterprise, Inc)	1000	\$0.15
Mayer Enterprises dba BCT	1000	\$1.32
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	1000	<u>\$0.612</u> ^a

Line 5 General Bindery/Finishing, Tabs 250 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110# index. (Qty 250) Enter price to tab cut only.

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	250	<u>\$0.30</u> ^a
<u>Brunswick Press, Inc.</u>	250	<u>\$0.60</u> ^a
<u>CME Printing, Inc.</u>	250	<u>\$1.73</u> ^a
Mayer Enterprises dba BCT	250	\$1.572
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	250	<u>\$0.72</u> ^a

Line 6 General Bindery/Finishing, Tabs 500 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110# index. (Qty 500) Enter price to tab cut only.

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	500	<u>\$0.29</u> ^a
<u>Brunswick Press, Inc.</u>	500	<u>\$0.37</u> ^a
<u>CME Printing, Inc.</u>	500	<u>\$0.93</u> ^a
Mayer Enterprises dba BCT	500	\$0.10
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	500	<u>\$0.434</u> ^a

Line 7 General Bindery/Finishing, Tabs 1000 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110# index. (Qty 1000) Enter price to tab cut only.

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	1000	<u>\$0.28</u> ^a
<u>Brunswick Press, Inc.</u>	1000	<u>\$0.32</u> ^a
<u>CME Printing, Inc.</u>	1000	<u>\$0.54</u> ^a
Mayer Enterprises dba BCT	1000	\$0.566

Line 7 General Bindery/Finishing, Tabs 1000 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110#
 index. (Qty 1000) Enter price to tab cut only. (continued)

SUPPLIER	QTY	UNIT PRICE
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	1000	<u>\$0.277</u> ^a

Line 8 General Bindery/Finishing, Tickets - Supplied 4 up to be numbered in one location and perforated
 for stub and cut to singles (finished size 8½" x 2¾").

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	1500	<u>\$0.07</u> ^a
<u>Brunswick Press, Inc.</u>	1500	<u>\$0.12</u> ^a
<u>CME Printing, Inc.</u>	1500	<u>\$0.22</u> ^a
Mayer Enterprises dba BCT	1500	\$0.12

Line 9 Web Printing Services, Handbook 88 page, self cover, on newsprint a) Black/black b) Vendor
 shall fold, saddle stitch and trim to approximate size of 8½" x 11" finished size c) Package, label
 and delivered to 74 locations.

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	2E+05	<u>\$0.398</u> ^a
<u>ALLIANCE PRINTING, LP</u>	2E+05	<u>\$0.8185</u> ^a
Greater Dallas Press (New Century Enterprise, Inc)	2E+05	\$0.2507

Line 10 Labels/Pressure Sensitive Services, Circular label - 2½" round (Qty 250), White stock, Printed 250
 per roll permanent adhesive.

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	250	<u>\$0.28</u> ^a
<u>CME Printing, Inc.</u>	250	<u>\$1.26</u> ^a
<u>ALLIANCE PRINTING, LP</u>	250	<u>\$8.25</u> ^a
<u>Brunswick Press, Inc.</u>	250	<u>\$9.12</u> ^a

Line 11 Labels/Pressure Sensitive Services, Circular label - 2½" round (Qty 500), White stock, Printed 500
 per roll permanent adhesive.

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	500	<u>\$0.28</u> ^a
<u>ALLIANCE PRINTING, LP</u>	500	<u>\$11.17</u> ^a
<u>Brunswick Press, Inc.</u>	500	<u>\$7.44</u> ^a
<u>CME Printing, Inc.</u>	500	<u>\$0.98</u> ^a

Line 12 Labels/Pressure Sensitive Services, Circular label - 2½" round (Qty 1000), White stock, Printed
 1000 per roll permanent adhesive.

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	1000	<u>\$0.18</u> ^a
<u>ALLIANCE PRINTING, LP</u>	1000	<u>\$19.85</u> ^a
<u>Brunswick Press, Inc.</u>	1000	<u>\$5.82</u> ^a
<u>CME Printing, Inc.</u>	1000	<u>\$0.84</u> ^a

Line 13 Printed Forms Services, Snapout 7" x 8½" Detached (Qty 500) a) Stub runs 8½" way b) 2 part
 NCR (standard sequence) c) 60 sets per book with wrap-around manila cover (stitched through
 stubs) d) Number lower right (6-digit number) red ink on part 1 (crash through number on part 2).

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	500	<u>\$6.49</u> ^a
<u>Brunswick Press, Inc.</u>	500	<u>\$3.52</u> ^a
<u>CME Printing, Inc.</u>	500	<u>\$6.24</u> ^a
Mayer Enterprises dba BCT	500	\$0.69

Line 14 Printed Forms Services, Snapout 7" x 8½" Detached (Qty 1000) a) Stub runs 8½" way b) 2 part
 NCR (standard sequence) c) 60 sets per book with wrap-around manila cover (stitched through
 stubs) d) Number lower right (6-digit number) red ink on part 1 (crash through number on part 2).

SUPPLIER	QTY	UNIT PRICE
<u>Absolute Color (Absolute Color Ltd.)</u>	1000	<u>\$6.07</u> ^a
<u>Brunswick Press, Inc.</u>	1000	<u>\$2.94</u> ^a
<u>CME Printing, Inc.</u>	1000	<u>\$5.81</u> ^a
Mayer Enterprises dba BCT	1000	\$0.401

Line 15 Printed Forms Services, Snapout 7" x 8½" Detached (Qty 1500) a) Stub runs 8½" way b) 2 part NCR (standard sequence) c) 60 sets per book with wrap-around manila cover (stitched through stubs) d) Number lower right (6-digit number) red ink on part 1 (crash through number on part 2).

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	1500	<u>\$5.87</u> ^a
<u>Brunswick Press, Inc.</u>	1500	<u>\$2.82</u> ^a
<u>CME Printing, Inc.</u>	1500	<u>\$5.67</u> ^a
Mayer Enterprises dba BCT	1500	\$0.40

Lone 16 Printed Envelopes Services, Message - 10" x 13" a) Brown 28# Kraft b) Black ink on face and back (different).

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	15000	<u>\$0.624</u> ^a
<u>Brunswick Press, Inc.</u>	15000	<u>\$0.342</u> ^a
<u>CME Printing, Inc.</u>	15000	<u>\$0.54</u> ^a

Line 17 Printed Envelopes Services, 6" x 9" a) White 32# Kraft b) Black ink on one side c) Double thumb cut open end d) Any seam acceptable.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	25000	<u>\$0.27</u> ^a
<u>Brunswick Press, Inc.</u>	25000	<u>\$0.132</u> ^a

Line 18 Printed Envelopes Services, Jacket 6-1/8" x 11½" a) White 32# Kraft b) Black ink on face and back (different) c) Double thumb cut d) Side seam e) Open end.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	20000	<u>\$0.385</u> ^a
<u>Brunswick Press, Inc.</u>	20000	<u>\$0.242</u> ^a

Line 19 Business Cards 3½" x 2" Services to include, but not limited to the following: a) White medium weight (10 point) b) Black ink on one side c) Process: Thermography d) Boxed with cardholder enclosed e) Typesetting.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	500	<u>\$0.189</u> ^a
<u>Brunswick Press, Inc.</u>	500	<u>\$0.04</u> ^a
<u>CME Printing, Inc.</u>	500	<u>\$0.43</u> ^a
Mayer Enterprises dba BCT	500	\$0.042
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	500	<u>\$1.076</u> ^a

Line 20 Business Cards 3½" x 2" Services to include, but not limited to the following: a) White medium weight (10 point) b) Black ink on one side c) Process: Thermography d) Boxed e) Typesetting.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	1000	<u>\$0.104</u> ^a
<u>Brunswick Press, Inc.</u>	1000	<u>\$0.04</u> ^a
<u>CME Printing, Inc.</u>	1000	<u>\$0.21</u> ^a
Mayer Enterprises dba BCT	1000	\$0.029
<u>The Print Center @ Region 4 (Region 4 Education Service Center)</u>	1000	<u>\$0.583</u> ^a

Line 21 Roll Tickets (See bid attachment for ticket example) a) 33 stock colors b) Perforated for stub c) Black print one side; number both ends in red d) 3 different forms (Student, Adult, General Admission) e) 130,500 in rolls of 300; 207,500 in rolls of 500 f) Finished size: 1 1/2" x 3 1/2".

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	3E+05	<u>\$0.0244</u> ^a
<u>Weldon, Williams & Lick, Inc.</u>	3E+05	<u>\$0.0201</u> ^a

Line 22 Reserved Seat Tickets a) Plain and net stock; print one side b) 28 different colors c) Perforated for stub d) Audit stub on all tickets (2 stadiums - Pridgeon/Berry) e) Booklet (glued) f) Singles (rubber banded by row) g) 56 sets (1064) h) Finished size: 1 1/2" x 5 1/2".

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	59584	<u>\$0.1004</u> ^a
<u>Weldon, Williams & Lick, Inc.</u>	59584	<u>\$0.0956</u> ^a

Line 23 Foil Stamp Services to include, but not limited to the following: a) Classic linen cover b) Stock provided c) Die provided - 3" x 4" d) 8.5" x 11" e) Scored.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	10000	\$0.249 ^a
<u>Brunswick Press, Inc.</u>	10000	\$0.095 ^a
<u>CME Printing, Inc.</u>	10000	\$0.22 ^a
Mayer Enterprises dba BCT	10000	\$0.069

Line 24 Blind Emboss Services to include, but not limited to the following: a) Classic linen cover b) Stock provided c) Die provided - 3" x 4" d) 8.5" x 11" e) Scored.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UNIT PRICE</u>
<u>Absolute Color (Absolute Color Ltd.)</u>	10000	\$0.196 ^a
<u>Brunswick Press, Inc.</u>	10000	\$0.143 ^a
<u>CME Printing, Inc.</u>	10000	\$0.21 ^a
Mayer Enterprises dba BCT	10000	\$0.0585